

The background of the slide features a large, stylized watermark of the Abu Dhabi Commercial Bank logo in a light red color. The logo is composed of intricate, geometric patterns that form the letters of the bank's name in Arabic and English. The watermark is set against a vibrant red background that has a wavy, undulating texture, resembling a stylized flag or a topographical map. The bottom portion of the slide transitions into a light blue sky with soft, white clouds.

Abu Dhabi Commercial Bank PJSC

Q1'13

Earnings Presentation

25 April 2013

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Key highlights*

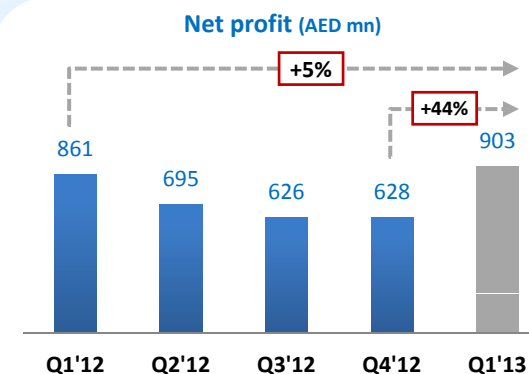
Balance sheet highlights

AED mn	March'13	Dec'12	Change %
Net loans	124,378	123,195	1
Investment securities	19,463	18,713	4
Total assets	179,993	180,796	0
Customer deposits ¹	111,056	109,217	2
Borrowings	24,833	26,140	(5)
Shareholders' equity	25,012	24,270	3
Ratios (%)			bps change
CAR	22.29	23.05	(76)
Tier I	17.55	17.47	8
LTD	112.00	112.80	(80)

Income statement highlights

AED mn	Q1'13	Q4'12	Q1'12	Q1'13 Change %	
				QoQ	YoY
Total net interest income ²	1,259	1,262	1,231	0	2
Non - interest income	485	280	424	73	14
Operating income	1,744	1,542	1,655	13	5
Operating expenses	(517)	(510)	(506)	1	2
Operating profit	1,227	1,032	1,149	19	7
Net impairment allowances	(322)	(402)	(287)	(20)	12
Overseas income tax	(2)	(2)	(2)	-	-
Net profit	903	628	861	44	5
C/I ratio (%)				bps change	
	29.7	33.1	30.6	(340)	(90)

Key performance indicators



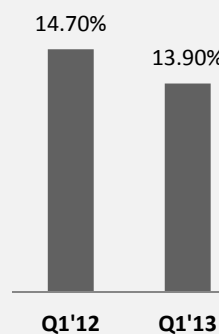
Maintaining strong and conservatively managed balance sheet

- Disciplined loan growth
- Customer deposits +2% over Dec'12, focus on CASA deposit growth
- Investment securities portfolio +4% over Dec'12, mainly attributed to bonds invested in the UAE
- Strong CAR and Tier I ratios, well above the minimum requirements stipulated by the UAE Central Bank

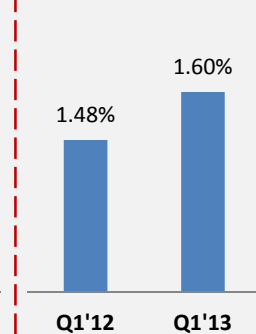
Steady growth in operating income

- Record quarterly operating income and operating profit before impairment allowances at AED 1,744 mn and AED 1,227 mn respectively
- Significant improvement in cost of funds
- Cost to income ratio declined to 29.7%
- Net impairment allowance charge was 20% lower QoQ and 12% higher YoY, primarily on account of increased portfolio impairment provisions

Return on assets³ (ROE)



Return on average assets³ (ROAA)



* ADCB early adopted IFRS 10 with a date of initial application of January 1, 2012. Accordingly, the comparative information of all the quarters for the year 2012 has been restated. Overall annual income statement for 2012 remains unchanged. For further details please refer to Note 2.1 of the Financial Statements for the period ended 31 March'13.

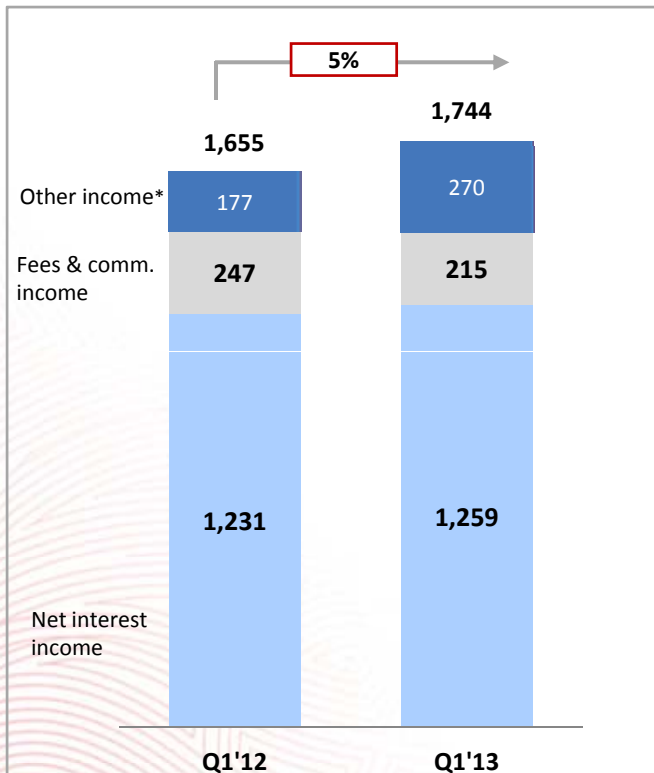
¹ Deposits from customers have been reclassified in 2012 to show Euro commercial paper separately. ² Includes income from Islamic financing and Islamic profit distribution.

³ For ROE/ROA calculations, net profit attributable to equity shareholders is considered, i.e., net profit after deducting minority interest and interest expense on Tier 1 capital notes.

QoQ: Quarter on quarter, YoY: Year on year

Record quarterly operating income... Improved cost of funds...

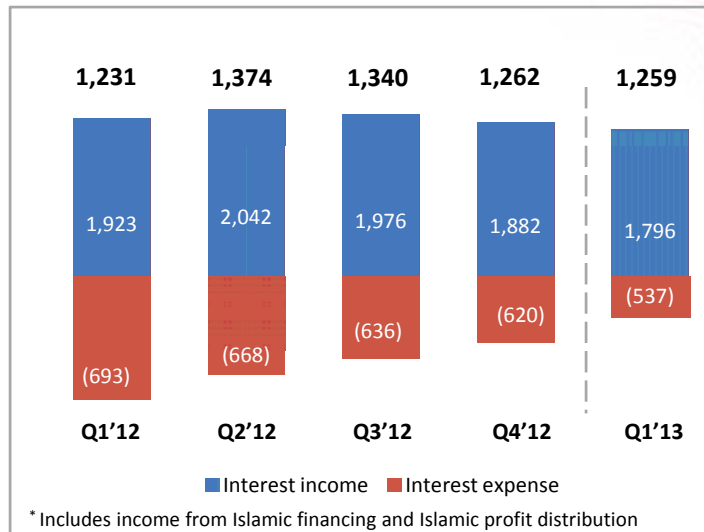
Operating income (AED mn)



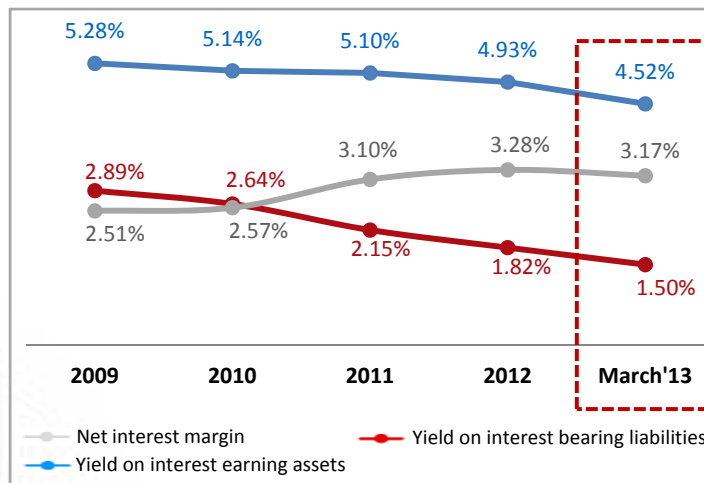
* Other income includes net trading income and other operating income

	Q1'12	Q1'13
Operating income (AED mn)	1,655	1,744
Share of non-interest income %	26	28
Share of net interest income %	74	72

Net interest income* (AED mn)



Evolution of yields

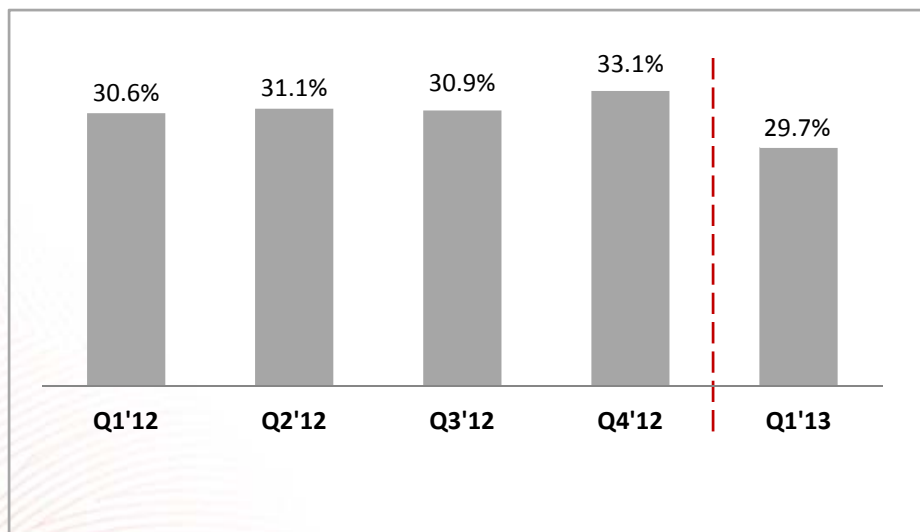


Highlights

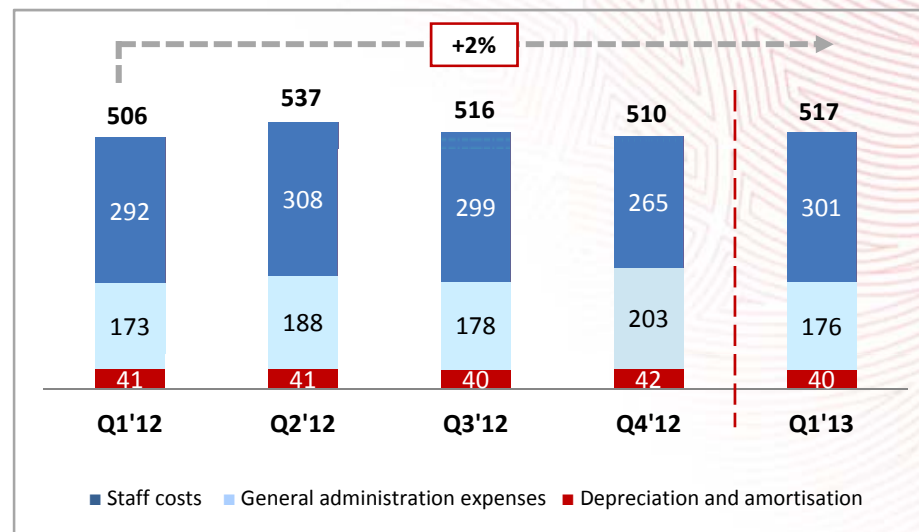
- Record quarterly operating income at AED 1,744 mn
- Net interest income +2% YoY, primarily driven by a 23% reduction in cost of funds
- Significant improvement of cost of funds at 1.50%
- Non-interest income was higher primarily due to retirement of financial liabilities and associated hedges
- Net fee and commission income was stable QoQ and 13% lower YoY, due to higher fees and commission expenses on account of higher credit card reward accruals

Improved cost to income ratio...

Cost to income ratio



Operating expenses (AED mn)



Branch network

Branches	2010	2011	2012	March'13
UAE – traditional branches	46	48	50	50
UAE – pay offices	4	4	4	3
India	2	2	2	2
Jersey	-	1	1	1
Total	53	56	57	56
ATMs	265	294	299	308

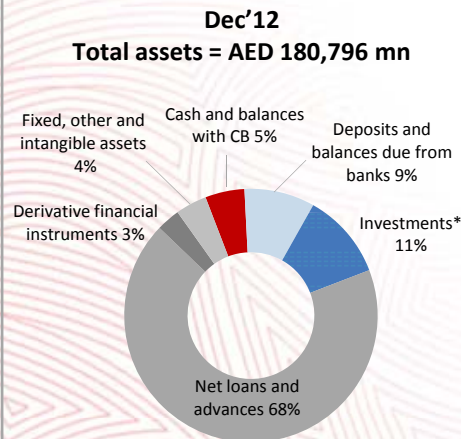
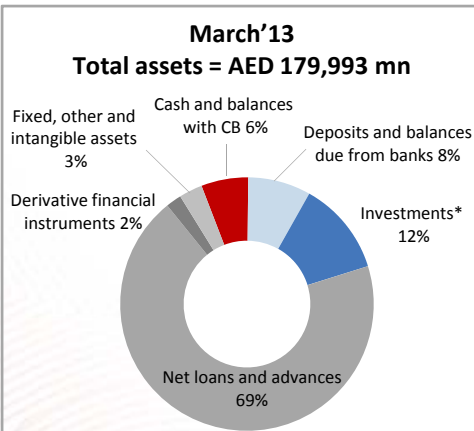
Alternative banking channels available:

- Internet banking
- ADCB Mobile
- Toll free phone banking

- Operating expenses increased by 2% year on year, as the bank continued to invest in the business and overall cost to income ratio in Q1'13 declined to 29.7% from 33.1% in Q4'12 and 30.6% in Q1'12

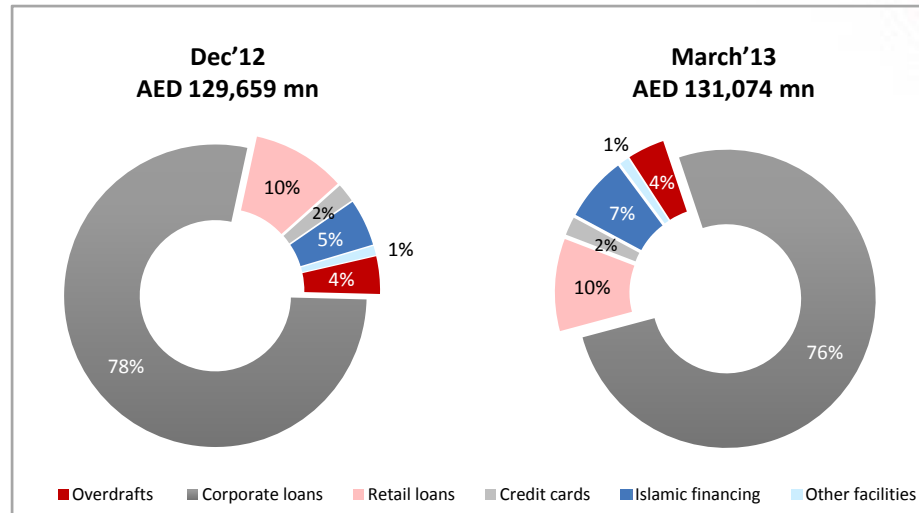
Strong balance sheet, growing Islamic financing contribution and growing investment securities portfolio...

Composition of assets

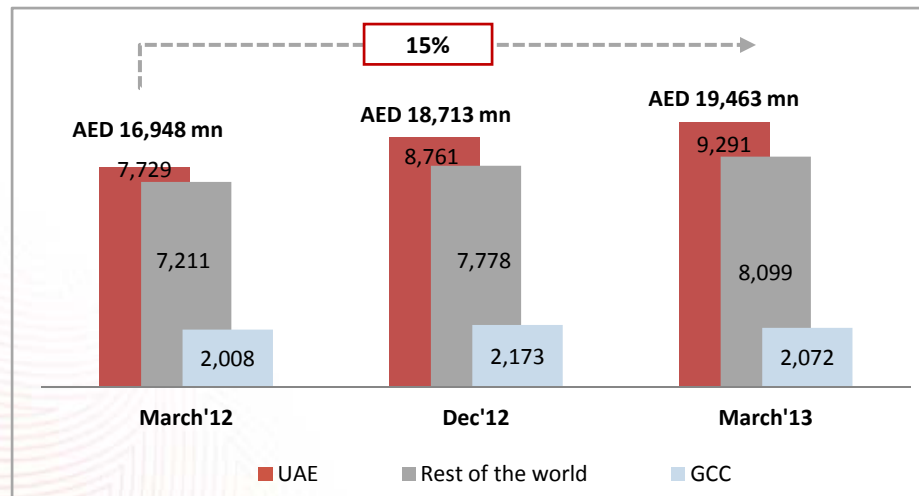


* Investments include: investment securities, trading securities, investment properties

Gross loans & advances by type



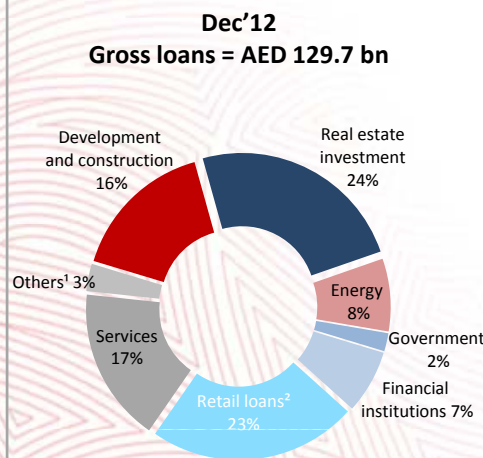
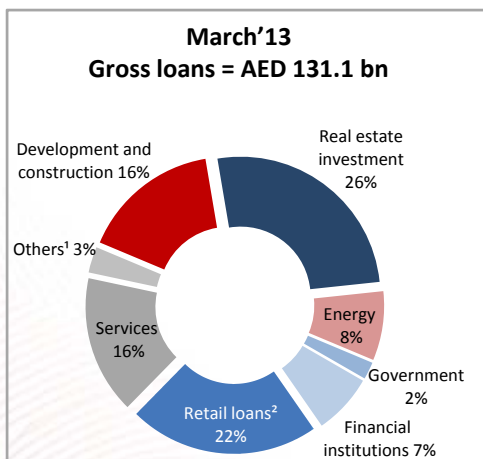
Investments securities (AED mn)



- Total assets at AED 179,993 mn, as at 31 March'13
- Net loans and advances as a percentage of total asset at 69%, as at 31 March'13 (31 Dec'12: 68%)
- Islamic financing up 37% over 31 Dec'12 at AED 9,065 mn
- Growing investment securities portfolio, up 4% over 31 Dec'12 at AED 19,463 mn
- 99% of the investment portfolio invested in bonds and government securities providing a liquidity pool for the Bank

Disciplined loan growth, UAE centric focus...

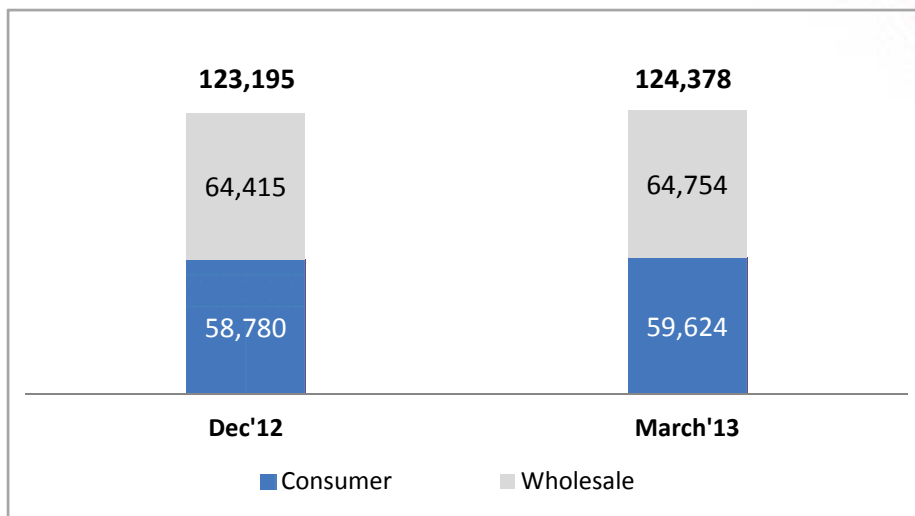
Gross loans by industry



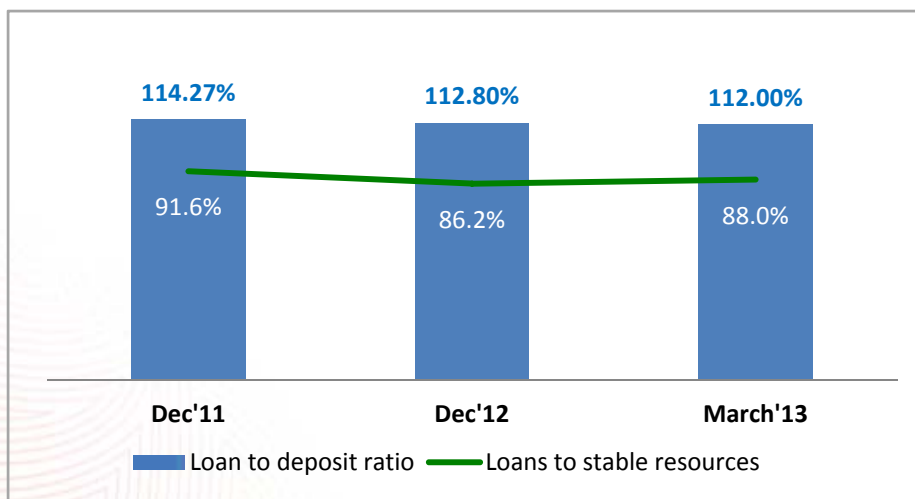
¹ Agriculture, trading, manufacturing and transport

² Retail loans include personal retail loans and personal collateralised loans

Evolution of loans, net (AED mn)



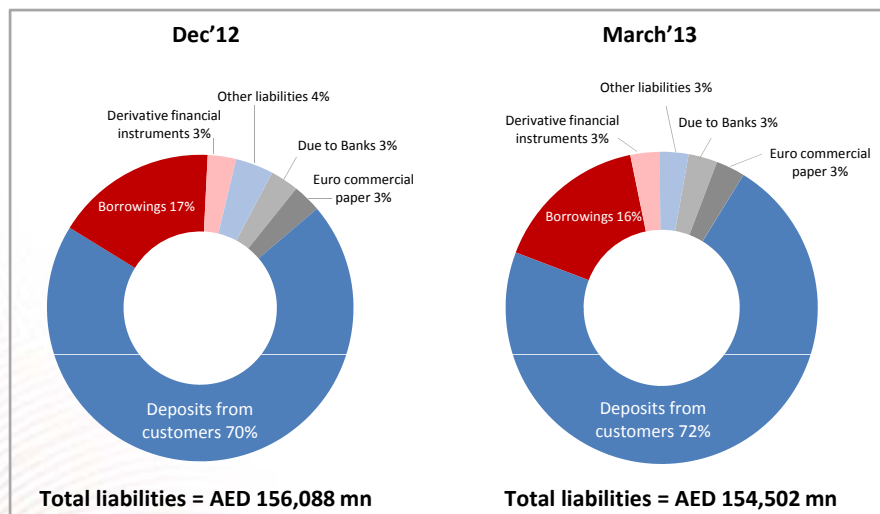
Loan portfolio and deposit base



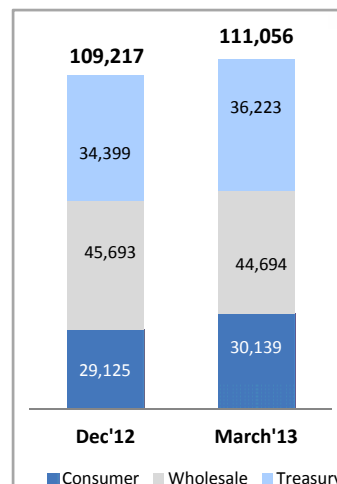
- Disciplined loan growth, gross loans at AED 131,074 mn vs. AED 129,659 mn as at 31 Dec'12
- Strong domestic focus, with 96% of gross loans within UAE (31 Dec'12: 96%)
- Loan to deposit ratio improved from 112.8% as at 31 Dec'12 to 112.0% as at 31 March'13
- Share of retail portfolio: 22% of gross loans

Customer deposits up 2% year to date, focus on CASA growth...

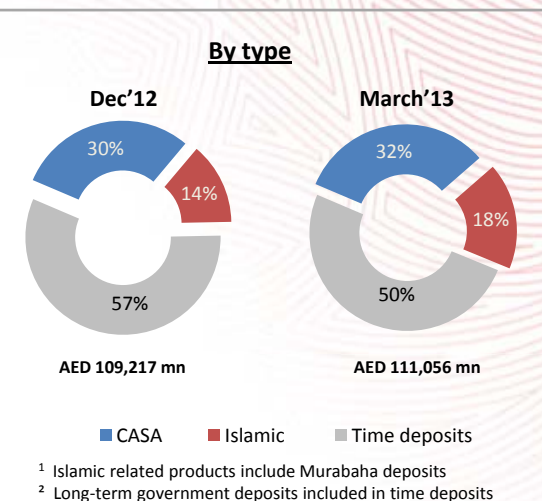
Composition of liabilities



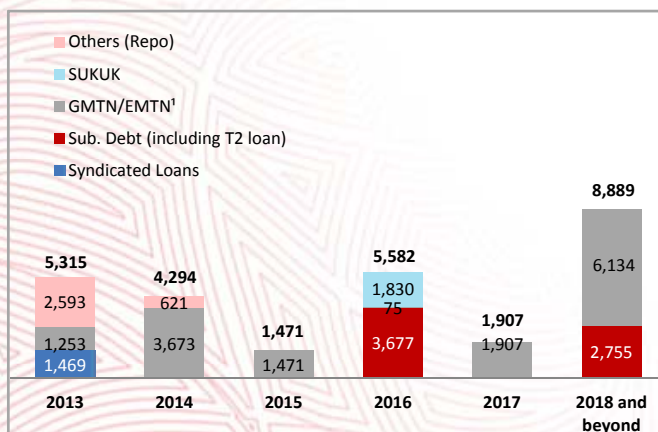
Evolution of deposits (AED mn)



Composition of customer deposits



Maturity profile as at 31 March'13 (AED mn)



Wholesale funding split (31 March'13)

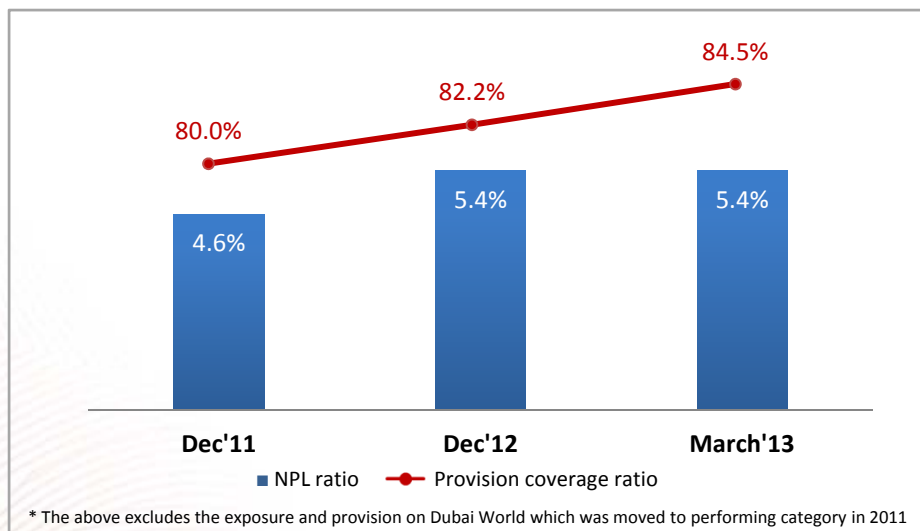
Source of funds	AED mn
GMTN/EMTN ¹	11,916
Sub Debt (including T2 loan)	6,405
Syndicated loans	1,469
Islamic Sukuk notes	1,830
Others (Repo)	3,214
Total	24,834

¹ Does not include fair value adjustment on short, medium and long term borrowings being hedged

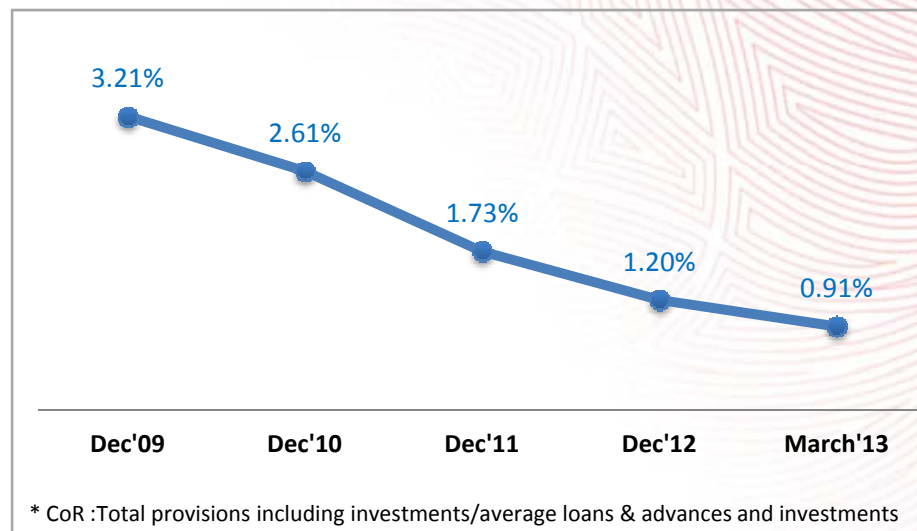
- Deposit from customers/total liabilities increased to 72% as at 31 March'13 (31 Dec'12: 70%)
- Customer deposits up 2% over 31 Dec'12 at AED 111,056 mn
- Continued focus on CASA deposit growth, contributing to 32% of total deposits (31 Dec'12: 30%, 31 March'12: 25%)
- Wholesale funding at AED 25 bn as at 31 March'13

Asset quality...

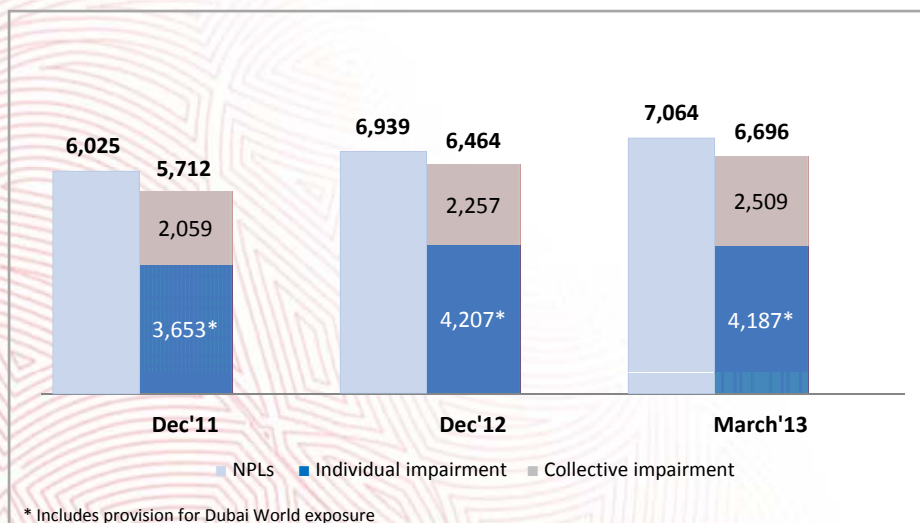
NPL and provision coverage ratios*



Cost of risk*



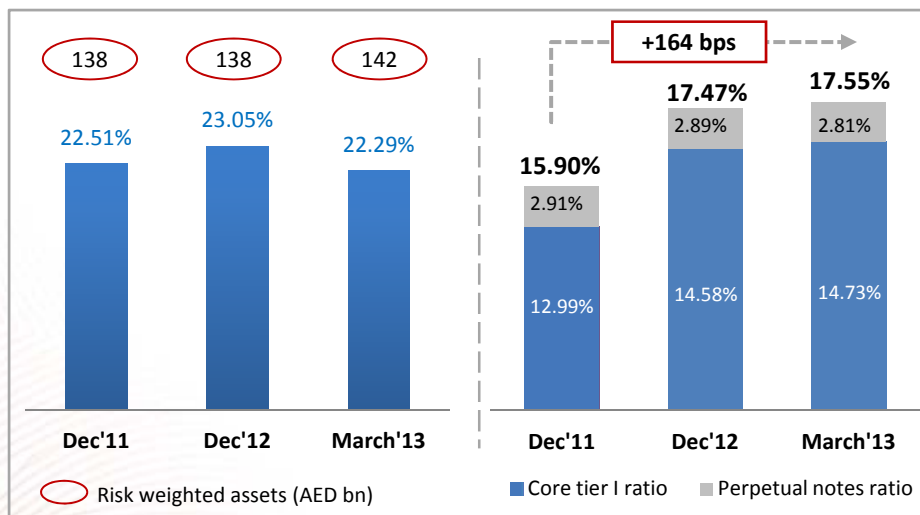
NPLs and impairment allowances (AED mn)



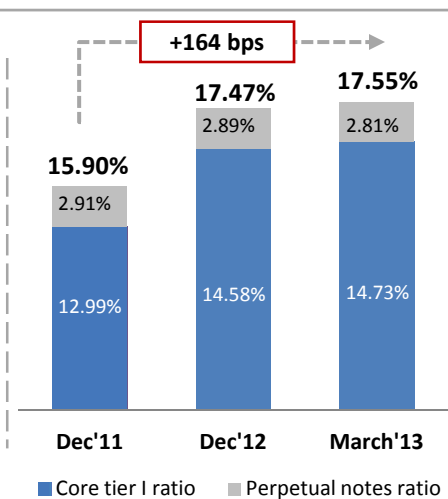
- Non-performing loan ratio stable at 5.4% and provision coverage ratio improved to 84.5% from 82.2% as at 31 Dec'12
- Portfolio impairment allowance balance 1.94% of credit risk weighted assets at AED 2,509 mn as at 31 March'13
- Charges for impairment allowance on loans and advances, net of recoveries amounted to AED 330 mn as at 31 March'13, an increase of 15% year on year, primarily on account of increased portfolio impairment provisions
- Cost of risk at 0.91%, reported an improvement of 29 bps year to date

Well capitalised...

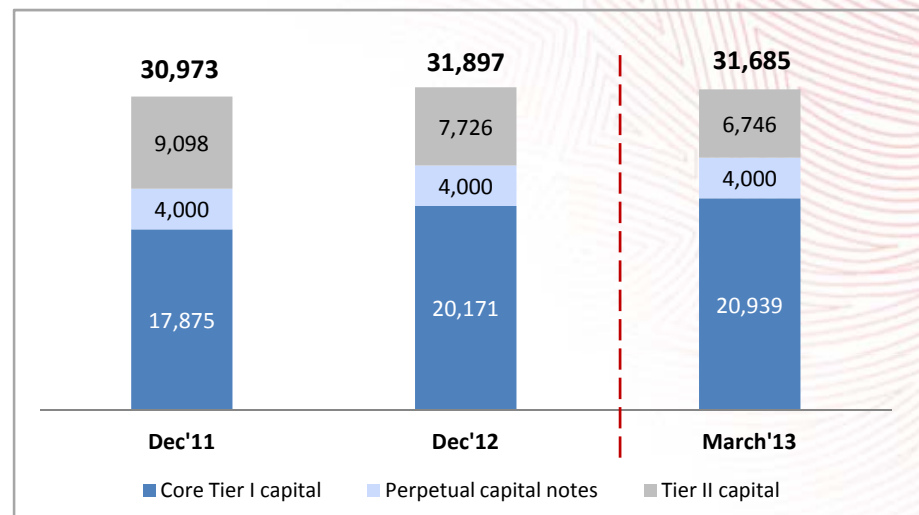
Capital adequacy ratio



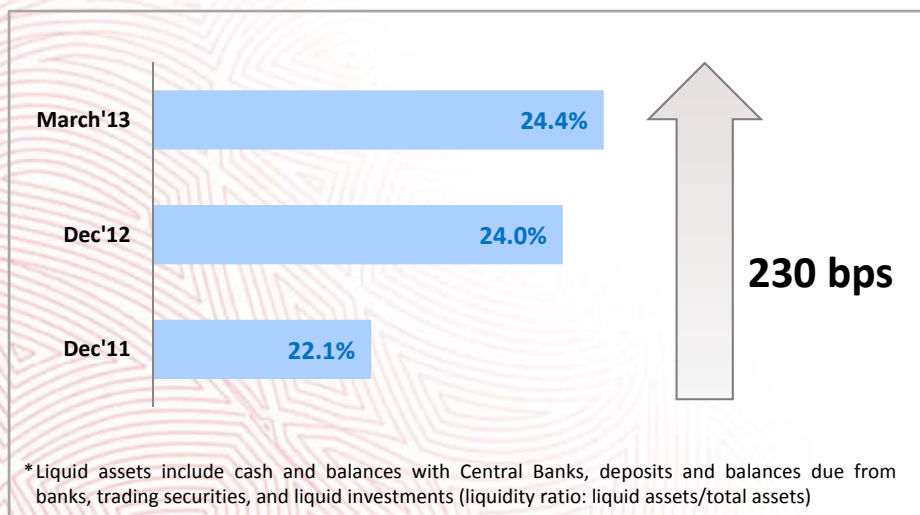
Tier I and core Tier I ratios



Capital base (AED mn)



Liquidity ratio*



*Liquidity ratio include cash and balances with Central Banks, deposits and balances due from banks, trading securities, and liquid investments (liquidity ratio: liquid assets/total assets)

- Strong capital base, Core Tier I ratio improved from 14.58% as at 31 Dec'12 to 14.73% as at 31 March'13
- Total CAR at 22.29% and Tier I ratio at 17.55%, well above the regulatory requirements
- Liquidity ratio improved from 24.0% in Dec'12 to 24.4% in March'13
- Net interbank lender of AED 13 bn as at 31 March'13

Appendix

Awards in Q1'13...

“ISO 9001:2008 certification”

as recognition of the quality management system standard of the bank achieved by ADCB’s Group Business Services division



January 2013

“Best Bank in Payments and Collections” in the Middle East region and “Best Bank in Trade Finance in the UAE”

by



February 2013

Human Resources Development Award in Emiratization in the banking industry

by

The Emirates Institute for Banking & Financial Studies (EIBFS)



معهد الإمارات للدراسات المصرفية والمالية
 Emirates Institute for Banking and Financial Studies

February 2013

“Best New SME Product”, “Best Trade Finance Offering” “Best Cash Management”



March 2013

Balance sheet

AED million	March'13	Dec'12	Change (%)
Cash and balances with Central Banks	10,797	9,338	16
Deposits and balances due from banks	14,874	16,517	(10)
Trading securities	745	642	16
Derivative financial instruments	4,368	4,993	(13)
Investment securities	19,463	18,713	4
Loans and advances, net	124,378	123,195	1
Investment properties	546	529	3
Other assets	3,903	5,926	(34)
Property and equipment, net	835	850	(2)
Intangible assets	84	92	(9)
Total assets	179,993	180,796	(0)
Due to banks	4,665	4,411	6
Derivative financial instruments	4,583	4,768	(4)
Euro commercial paper	4,627	4,557	2
Deposits from customers	111,056	109,217	2
Borrowings	24,833	26,140	(5)
Other liabilities	4,738	6,995	(32)
Total liabilities	154,502	156,088	(1)
Total shareholders' equity	25,012	24,270	3
Non -controlling interest	478	438	9
Total liabilities and shareholders' equity	179,993	180,796	(0)

Income statement

AED million	March'13	March'12	Change (%)
Interest and income from Islamic financing	1,796	1,923	(7)
Interest expense and profit distribution	(537)	(693)	(23)
Net interest and Islamic financing income	1,259	1,231	2
Net fees and commission income	215	247	(13)
Net trading income	126	132	(5)
Other operating income	144	45	218
Non interest income	485	424	14
Operating income	1,744	1,655	5
Staff expenses	(301)	(292)	3
Other operating expenses	(176)	(173)	2
Depreciation	(32)	(33)	(3)
Amortisation of intangible assets	(8)	(8)	0
Operating expenses	(517)	(506)	2
Operating profit before impairment allowances & taxation	1,227	1,149	7
Impairment allowance on loans and advances	(389)	(349)	12
Recovery of loans	60	61	(3)
Other impairment	8	1	NM
Overseas income tax expense	(2)	(2)	25
Net profit	903	861	5

NM: Not material