Disclaimer

THIS PRESENTATION IS NOT AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT IS SOLELY FOR USE AS AN INVESTOR PRESENTATION AND IS PROVIDED AS INFORMATION ONLY. THIS PRESENTATION DOES NOT CONTAIN ALL OF THE INFORMATION THAT IS MATERIAL TO AN INVESTOR. BY READING THE PRESENTATION SLIDES YOU AGREE TO BE BOUND AS FOLLOWS:

This presentation has been prepared by Abu Dhabi Commercial Bank PJSC (“ADCB”), is furnished on a confidential basis and only for discussion purposes, may be amended and supplemented and may not be relied upon for the purposes of entering into any transaction. The information contained herein has been obtained from sources believed to be reliable but ADCB does not represent or warrant that it is accurate and complete. The views reflected herein are those of ADCB and are subject to change without notice. All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described herein. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance.

No action has been taken or will be taken that would permit a public offering of any securities in any jurisdiction in which action for that purpose is required. No offers, sales, resales or delivery of any securities or distribution of any offering material relating to any such securities may be made in or from any jurisdiction except in circumstances which will result in compliance with any applicable laws and regulations.

This presentation does not constitute an offer or an agreement, or a solicitation of an offer or an agreement, to enter into any transaction (including for the provision of any services). No assurance is given that any such transaction can or will be arranged or agreed. Before entering into any transaction, you should consider the suitability of the transaction to your particular circumstances and independently review (with your professional advisers as necessary) the specific financial risks as well as the legal, regulatory, credit, tax and accounting consequences.

This presentation may include forward-looking statements that reflect ADCB’s intentions, beliefs or current expectations. Forward-looking statements involve all matters that are not historical by using the words "may", "will", "would", "should", "expect", "intend", "estimate", "anticipate", "believe" and similar expressions or their negatives. Such statements are made on the basis of assumptions and expectations that ADCB currently believes are reasonable, but could prove to be wrong.

This presentation is for the recipient’s use only. This presentation is not for distribution to retail clients. In particular, neither this presentation nor any copy hereof may be sent or taken or distributed in the United States, Australia, Canada or Japan or to any U.S. person (as such term is defined in Regulation S under the U.S. Securities Act 1933, as amended (the “Securities Act”)), except pursuant to an exemption from the registration requirements of the Securities Act. If this presentation has been received in error it must be returned immediately to ADCB. Accordingly, this presentation is being provided only to persons that are (i) “qualified institutional buyers” within the meaning of Rule 144A under the Securities Act or (ii) not “U.S. persons” within the meaning of Regulation S under the Securities Act. By accepting the delivery of this presentation, the recipient warrants and acknowledges that it falls within the category of persons under clause (i) or (ii). No representation can be made as to the availability of the exemption provided by Rule 144 for re-sales of any securities offered by or guaranteed by ADCB. No securities offered by or guaranteed by ADCB have been recommended by, or approved by, the United States Securities and Exchange Commission (the “SEC”) or any other United States federal or state securities commission or regulatory authority, nor has any such commission or regulatory authority passed upon the accuracy or adequacy of this presentation.

This document does not disclose all the risks and other significant issues related to an investment in any securities/transaction. Prior to transacting, potential investors should ensure that they fully understand the terms of any securities/transaction and any applicable risks. This document is not a prospectus for any securities. Investors should only subscribe for any securities on the basis of information in the relevant prospectus and term sheet, and not on the basis of any information provided herein.

This presentation is being communicated only to (i) persons who are outside the United Kingdom, (ii) persons who have professional experience in matters relating to investments falling within Article 19(5) of The Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, or (iii) those persons to whom it may otherwise lawfully be distributed (all such persons together being referred to as "relevant persons"). This presentation is communicated only to relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this presentation relates is available only to relevant persons and will be engaged in only with relevant persons.

By accepting this document you will be taken to have represented, warranted and undertaken that (i) you are a relevant person (as defined above); (ii) you have read and agree to comply with the contents of this notice; and (iii) you will treat and safeguard as strictly private and confidential all such information and take all reasonable steps to preserve such confidentiality.
Macro overview

Business overview

Our journey

Financial highlights

Appendix
UAE economic overview: High oil price supportive but challenges remain

- UAE’s non-oil economy is forecast to see a moderate pickup in growth in 2017. However, economic challenges remain, the strong USD, weak regional demand and monetary tightening.
- We expect headline real GDP growth to moderate in 2017 as the UAE reduces oil output in H1’17, in line with the OPEC agreement. Oil revenue will increase with a higher average oil price.
- Real non-oil GDP growth is expected to strengthen to 2.9% in 2017 from 2.3% in 2016.
- We expect the focus to remain in fiscal prudence in Abu Dhabi and do not expect to see an increase in government spending. Reforms include further reduction in utility subsidies (Jan 2017).
- Dubai announced an expansionary budget for 2017, with a focus on investment spending. Dubai saw an 11.6% rise in project awards in 2016 and investment activity around Expo 2020 to increase.
- Key service sectors (tourism, transportation, logistics, etc.) are continuing to see growth, with some signs of gradual pickup so far in 2017.
- UAE introduced visa on arrival from China, Russia and India* already providing some support to tourism and related sectors.
- UAE annual average inflation to tick up moderately in 2017 with higher fuel prices, before seeing an acceleration in 2018 with the GCC-wide introduction of VAT.

Oil production has started to fall with the OPEC-led output cut, oil sector to drag on headline GDP growth in 2017.

Total UAE project awards saw a solid start to 2017, some awards of Expo 2020-related projects.

Positive contribution to headline GDP growth from non-oil sectors, though pace of expansion moderating.

* For US visa and permanent residency holders only.
UAE banks overview: Strong deposit growth, improved liquidity conditions

- UAE Banking sector is ranked largest in the GCC in terms of assets, comprises of 23 national banks and 35 foreign banks
- Interbank lending rate rises have moderated in 2017 as banking sector liquidity conditions have eased and have not fully reflected the 25 bps rate hike in March 2017. Funding from the debt capital markets (sovereign and corporate) helped to limit the upside pressure
- YoY Deposit growth (+6.6%) outstripped gross credit growth (+5.3%) since December 2016, resulting in improved liquidity conditions in the banking sector
- Government returned to being a net depositor to the banking sector in December 2016, largely due to a rise in government deposits. Government and GRE sectors (combined) were net depositors to the banking sector in March 2017
- Private sector credit growth has steadily slowed to 5% YoY in March 2017, down from 5.6% YoY in December 2016. The decelerating retail credit growth in 2017 in YoY terms has been particularly notable, from 5.3% YoY in December 2016 to 3.9% YoY in March 2017, with greater job uncertainties and losses in certain sectors
- Banking sector is well capitalised, with a CAR of 18.6% and Tier I of 16.9% as at 31 March 2017

Private sector credit growth continues to decelerate with retail growth particularly seeing a slowdown

Government has been a net depositor to the banking sector from Q4’16; resulting in improved systemic liquidity

Pace of UAE interbank rate rises has moderated in 2017, partly reflecting the more comfortable banking sector liquidity

Source: Central Bank of UAE
Source: Bloomberg
Source: Central Bank of UAE
Macro overview

Business overview

Our journey

Financial highlights

Appendix
**ADCB overview**

**ADCB franchise**

<table>
<thead>
<tr>
<th>March’17</th>
<th>Dec’16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market cap (AED billion)</td>
<td>35</td>
</tr>
<tr>
<td>Branch network (UAE)</td>
<td>48</td>
</tr>
<tr>
<td>Overseas branches¹</td>
<td>3</td>
</tr>
<tr>
<td>Market share of loans, net (%)</td>
<td>10.7</td>
</tr>
<tr>
<td>Market share of deposits (%)</td>
<td>10.1</td>
</tr>
</tbody>
</table>

**Ratings**

- **S&P**
  - A/A-1/Stable
- **Fitch**
  - A+/F1/Stable
- **RAM**
  - AAA/P1/Stable

**Ownership structure**

- **62.52% owned by ADIC**
- **Free float - Foreign investors**
  - 14.57%
- **Free float - Domestic**
  - 22.91%

* Following our buyback program concluded in January 2015, the Bank has cancelled 397,366,172 treasury shares. The new issued share capital is AED 5,198,231,209 (Effective 8 January 2017)

¹Two branches in India and one branch in Jersey
Core strengths (As at 31 March 2017)

- Well-placed to benefit from UAE economic growth
- Supportive principal shareholders
- Strong domestic franchise with a well known and trusted brand
- Measured growth, sustainable profitability
- Robust capital ratios, stable liquidity & funding profile, healthy asset quality
- Experienced management team and strong corporate governance culture

- Remain positive on UAE’s medium term outlook, despite the softening economic activity
- Diverse economic base and strong FX reserves support the economic outlooks
- UAE is one of the best placed amongst the global oil exporters to withstand the lower oil price

- The Government (Abu Dhabi Investment Council) owns 62.52% of the issued share capital
- Long-standing government related corporate client base

- Broad portfolio of innovative consumer and wholesale products, customised cash management and trade finance solutions; key enablers for CASA growth
- Tailor made financing and risk management solutions that facilitate access to capital markets, investment solutions and structured products that meet clients’ needs
- Strategic partnership with Bank of America Merrill Lynch
- Representative offices in London and Singapore

- Continue to grow our balance sheet in a granular and prudent manner in our core geography and core businesses

- Total CAR of 17.83%, Tier I capital ratio of 14.55% as at 31 March 2017
- Total customer deposits grew 10% year on year and CASA deposits comprised 44% of total deposits
- Net lender of AED 21 billion in the interbank markets
- Management team has wealth of experience in international and regional institutions
- Regional leader in corporate governance, maintaining high standards with clear framework and policies emphasising transparency, integrity, accountability and fairness

- Q1’17 Net profit +8% YoY and +10% QoQ, with ROE of 16.1%
- In July 2016, S&P raised ADCB’s stand-alone (SACP) credit profile to ‘bbb+’ from ‘bbb’ on account of strengthening business position and improving returns, coupled with more balanced earnings generation across different business segments
- Strong risk management culture, maintaining a rigorous control framework, NPL ratio of 2.69% and provision coverage ratio of 132.5%

- Total assets increased 14% and net loans increased 6% year on year

- In Q1’17, Net profit +8% YoY and +10% QoQ, with ROE of 16.1%
- In July 2016, S&P raised ADCB’s stand-alone (SACP) credit profile to ‘bbb+’ from ‘bbb’ on account of strengthening business position and improving returns, coupled with more balanced earnings generation across different business segments
- Strong risk management culture, maintaining a rigorous control framework, NPL ratio of 2.69% and provision coverage ratio of 132.5%
Our business segments

- **Consumer Banking**
  - Covers retail, wealth management and Islamic operations
  - Growth in consumer banking underpinned by an increased product offering, expansion of sales and distribution infrastructure and effective cross-selling
  - Co-branded Visa Cards with Etihad Airways
  - Touchpoints – Unique market leading rewards programme for customers

- **Wholesale Banking**
  - Serves SMEs, mid-corporates, large corporations, financial institutions, public enterprises and government institutions
  - Responsible for ADCB’s 2 Indian branches, Jersey branch and representative offices in London and Singapore
  - Award winning world class cash management services and solutions
  - Strong digital online transaction banking platform
  - Strategic relationship with Bank of America Merrill Lynch

- **Treasury and Investments**
  - Manages liquidity and acts as the gateway for all financial market transactions with all counterparties including central banks and sovereign wealth funds
  - Covers money market, FX, interest rates, currency, commodity derivatives and asset & liability management

- **Property Management**
  - Includes real estate and property management activities
  - Comprises real estate, property management and engineering services through subsidiaries Abu Dhabi Commercial Properties and Abu Dhabi Commercial Engineering Services
  - Management of investment properties and ADCB rental income
Our business segments provide a diversified revenue stream

Percentage contribution to operating income
Total operating income = AED 2.229 billion

- Consumer Banking: 45%
- Wholesale Banking: 29%
- Property Management: 4%
- Treasury & Investments: 23%

Each business segment contributed to the strong underlying performance of the Bank.

- Consumer Banking and Wholesale Banking comprised 45% and 29% of total operating income respectively in Q1’17.

- Consumer Banking net impairment charges of AED 291 million were higher over Q1’16, primarily on account of lower releases in Q1’17.

- Wholesale Banking net impairment charges of AED 95 million were significantly lower over Q1’16, primarily driven by lower impairment charges and higher recoveries recorded in Q1’17.

Operating profit and impairment allowances by business segment (AED million)

### Consumer Banking
- Q1’17: 531
- Q1’16: 532

### Wholesale Banking
- Q1’17: 453
- Q1’16: 458

### Treasury & Investments
- Q1’17: 452
- Q1’16: 326

### Property Management
- Q1’17: 53
- Q1’16: 58

#### Key Notes:
- Operating profit
- Net impairment (allowances)/recoveries
Leading through: Ambition + Discipline
Our strategy remains steady and consistent – sharp focus on serving the UAE

Our five strategic pillars

1. Growth through a UAE-centric approach with controlled internationalisation
2. Stability through liability growth
3. Maintain a culture of service excellence and efficiency
4. Manage our risk in line with pre-defined risk strategy
5. Success through staff

- **UAE centric**
- **Sustainable growth**
- **Customer centric**
- **Risk – aware**
- **Talent driven**

<table>
<thead>
<tr>
<th>Metric</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross loans within the UAE</td>
<td>93%</td>
</tr>
<tr>
<td>CASA deposits/Total deposits</td>
<td>44%</td>
</tr>
<tr>
<td>Achieved #1 position among our peers across our Wholesale, Mid Corporate, Treasury, SME, Institutional Clients Group, Private accounts and ADCB Securities segments¹</td>
<td>#1</td>
</tr>
<tr>
<td>Cost of risk</td>
<td>0.78%</td>
</tr>
<tr>
<td>Average time span of Executive management</td>
<td>9 years</td>
</tr>
</tbody>
</table>

¹ Source: 2016 survey conducted by independent third party research agencies for ADCB customers
Recognised as a regional leader in corporate governance

**Highlights**

- Adhere to the highest standards of corporate governance, reflecting local and international best practices

- Continuously enhance and improve governance principles and framework; emphasising transparency, integrity, accountability and fairness

- Governance structure headed by the Board, which has overall responsibility for guiding the Bank

- The Bank has a number of Board committees and management committees which oversee and monitor day to day activities of the Bank

- Reporting lines are an important part of governance structure:
  - **Group Chief Risk Officer** is independent and reports to the Board Risk & Credit Committee (BRCC)
  - **Group Chief Internal Auditor** is independent and reports to the Board Audit & Compliance Committee
  - **Group General Counsel and Board Secretary** is independent and has a dual reporting line to the Board and the CEO

- In 2013, Sir Gerry Grimstone was appointed as an independent Adviser to Board of Directors – Chairman of Standard Life and Deputy Chairman of Barclays PLC, to bring an independent perspective to the Bank’s governance

- Aysha Al Hallami, first woman appointed to the Bank’s Board of Directors in 2013, in line with international practices and the Bank's efforts to promote greater diversity at Board level
Effective risk management is fundamental to our core strategy

Our risk appetite is approved by the Board

## Highlights

### Credit Risk
- Monitor concentrations on a continuous basis by customer group, industry, geography and by credit profile
- Our discipline credit process resulted in:
  - The portfolio rating improving by one notch in 2016
  - In 2016, the 20 largest customer exposures constituted 35.38% of gross loans compared to 37.01% in 2015
  - In Q1’17, NPL and provision coverage ratios improved to 2.69% and 132.5% respectively

### Liquidity and Funding Risk
- Manage LCR at levels higher than mandated by the Basel Committee
- As at 31 March 2017, LCR was 116% compared to UAE CB minimum requirement of 80% (2016 LCR: 129% compared to UAE CB requirement of 70%)
- Funding remains diversified, raised through both retail and wholesale operations. Strive to maintain a large portion of funding as sticky deposits
- Treasury Department ensures access to diverse sources of funding, including long-term funding such as debt securities and subordinated liabilities

### Capital Risk
- At 17.83%, capital adequacy ratio remains strong and above UAE Central Bank hurdle rate
- Manage capital adequacy and the use of regulatory capital on a regular basis, employing techniques based on the guidelines developed by the Basel Committee and the CB of the UAE

### Regulatory Risk
- Regulatory compliance is closely monitored by the Risk and Audit areas, under the oversight of Board-level committees
- There were no material incidents of regulatory non-compliance in 2016
Continue to invest in technology

- Opened our first digital banking centre “uBank” in Yas Mall, Abu Dhabi at the end of 2016
- Adoption and usage of the internet and mobile banking platforms continued to grow, with the percentage of active users reaching 51% for internet banking and 65% for mobile banking
- VoicePass, multi-lingual voice authentication system, has over 64,000 registered users, with 30% active users every month and over 1,100 authentications every day
- In 2016, 16.4 million payments were processed with a value of (AED 1.7 trillion), an increase of 19% year on year, with 93% straight through processing (STP) for electronic payments

Award winning cash management platform

- Received the “Five Star” status by Euromoney for our world-class cash management platform, based on extensive survey of client feedback, an accolade fewer than ten banks have earned worldwide

Strong brand

- Recognised as number 1 “Financial Services Brand” in the UAE according to MBLM Brand Intimacy Report in 2016 and amongst the “Top 10 Most powerful brands” in the Middle East by Brand Finance

Over 90% of retail financial transactions are conducted electronically

UAE Top 10 Financial Services Brands

<table>
<thead>
<tr>
<th>Brands</th>
<th>Quotient</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADCB</td>
<td>49.3</td>
</tr>
<tr>
<td>Emirates NBD</td>
<td>41.1</td>
</tr>
<tr>
<td>UAE Exchange</td>
<td>37.5</td>
</tr>
<tr>
<td>VISA</td>
<td>30.6</td>
</tr>
<tr>
<td>NBAD</td>
<td>29.2</td>
</tr>
<tr>
<td>Mashreq</td>
<td>24.6</td>
</tr>
<tr>
<td>Emirates</td>
<td>24.2</td>
</tr>
</tbody>
</table>

The 10 Most Powerful Brands in the Middle East

Source: MBLM (http://mblm.com/brandintimacy/industries/financial-services-uae/)

Source: Brand Finance
Customer-first culture
We listen and respond to the needs of our customers

- 2,426 Service recoveries following feedback from a fast feedback loop
- 22,100 Staff provided feedback on internal service providers
- 114,000 Customers spoken to for feedback
- 46 Live fast feedback loops
- 24 Service quality forums and customer experience working groups
- 2,444 Staff trained on service standards and Our Promise
- 24 Customer focus groups undertaken
- 5,177 Mystery shopping surveys
- 8 Processes fully re-engineered
- 236 Studies undertaken on the voice of the customer
Our journey: Strong financial performance, delivering long term value for shareholders

**Book value per share (AED)**
- 2010: 3.24
- 2011: 3.23
- 2012: 3.63
- 2013: 3.88
- 2014: 4.31
- 2015: 4.76
- 2016: 5.07

**Total shareholder return (%)**

<table>
<thead>
<tr>
<th>ADCB</th>
<th>ADX</th>
<th>ADBF</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Year</td>
<td>11%</td>
<td>11%</td>
</tr>
<tr>
<td>5 Year</td>
<td>214%</td>
<td>137%</td>
</tr>
<tr>
<td>7 Year</td>
<td>453%</td>
<td>123%</td>
</tr>
</tbody>
</table>

Source: Bloomberg: ADCB, ADX: Abu Dhabi Exchange, ADBF: Banking Index
As at 31 December 2016

**Basic earnings per share (AED)**

---

**Cost of risk (%)**
- 2010: 2.61%
- 2011: 1.73%
- 2012: 1.20%
- 2013: 0.90%
- 2014: 0.48%
- 2015: 0.29%
- 2016: 0.83%

**Dividend per share (AED)**

---

* Normalised to reflect sale of investment in associate
Our journey: Building on a proven strategy, delivering measured and profitable growth

Total assets (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>178</td>
</tr>
<tr>
<td>2011</td>
<td>184</td>
</tr>
<tr>
<td>2012</td>
<td>181</td>
</tr>
<tr>
<td>2013</td>
<td>183</td>
</tr>
<tr>
<td>2014</td>
<td>204</td>
</tr>
<tr>
<td>2015</td>
<td>228</td>
</tr>
<tr>
<td>2016</td>
<td>258</td>
</tr>
</tbody>
</table>

Net loans and advances* (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Loans and Advances</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>123</td>
</tr>
<tr>
<td>2011</td>
<td>125</td>
</tr>
<tr>
<td>2012</td>
<td>123</td>
</tr>
<tr>
<td>2013</td>
<td>127</td>
</tr>
<tr>
<td>2014</td>
<td>132</td>
</tr>
<tr>
<td>2015</td>
<td>146</td>
</tr>
<tr>
<td>2016</td>
<td>158</td>
</tr>
</tbody>
</table>

Operating income (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>Operating Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>5.000</td>
</tr>
<tr>
<td>2011</td>
<td>6.069</td>
</tr>
<tr>
<td>2012</td>
<td>6.595</td>
</tr>
<tr>
<td>2013</td>
<td>7.320</td>
</tr>
<tr>
<td>2014</td>
<td>7.529</td>
</tr>
<tr>
<td>2015</td>
<td>8.260</td>
</tr>
<tr>
<td>2016</td>
<td>8.495</td>
</tr>
</tbody>
</table>

Operating profit (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>Operating Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>3.351</td>
</tr>
<tr>
<td>2011</td>
<td>4.006</td>
</tr>
<tr>
<td>2012</td>
<td>4.526</td>
</tr>
<tr>
<td>2013</td>
<td>4.961</td>
</tr>
<tr>
<td>2014</td>
<td>4.966</td>
</tr>
<tr>
<td>2015</td>
<td>5.434</td>
</tr>
<tr>
<td>2016</td>
<td>5.700</td>
</tr>
</tbody>
</table>

*In June 2016, loans and advances to banks have been reclassified to “Deposits and balances due from banks, net” to better reflect the underlying nature of the business of the borrowers. Accordingly, net loans in 2015 were reclassified to conform to current period’s presentation.
Our journey: Strong deposit gathering franchise, focus on growing CASA deposits

Customer deposits (AED billion)

CASA deposits (AED billion)

Impairment allowance charge (AED billion)

Net profit (AED billion)

* Normalised to reflect sale of investment in associate
Our journey: Robust capital position, disciplined cost management

Return on average assets (%)

0.14% 0.83% 1.37% 1.72% 2.00% 2.22% 1.65%

Capital generation (AED million)

<table>
<thead>
<tr>
<th>Year</th>
<th>Share buy back</th>
<th>Dividends paid</th>
<th>Capital notes coupon paid</th>
<th>Net profit attributable to equity holders of the Bank</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>381</td>
<td>(243)</td>
<td>(1,118)</td>
<td>138</td>
</tr>
<tr>
<td>2011</td>
<td>3,026</td>
<td>(237)</td>
<td>(31)</td>
<td>2,789</td>
</tr>
<tr>
<td>2012</td>
<td>1,347</td>
<td>(240)</td>
<td>(1,398)</td>
<td>1,347</td>
</tr>
<tr>
<td>2013</td>
<td>(70)</td>
<td>(36)</td>
<td>(1,561)</td>
<td>(70)</td>
</tr>
<tr>
<td>2014</td>
<td>2,291</td>
<td>2,365</td>
<td>(2,079)</td>
<td>2,291</td>
</tr>
<tr>
<td>2015</td>
<td>2,699</td>
<td>4,924</td>
<td>(138)</td>
<td>4,924</td>
</tr>
<tr>
<td>2016</td>
<td>1,671</td>
<td>4,149</td>
<td></td>
<td>1,671</td>
</tr>
</tbody>
</table>

Capital adequacy ratio (%)

- Minimum CAR requirement stipulated by UAE Central Bank

12% 16.65% 22.51% 23.05% 21.21% 21.03% 19.76% 18.92%

Cost to income ratio (%)

30.9% 33.1% 31.4% 32.2% 34.0% 34.2% 32.9%
Financial highlights
Q1’17 Financial highlights – Strong start to 2017

High returns and disciplined cost management

- **Return on average equity**: 16.1%
- **Cost to income ratio**: 33.2%

Well capitalised and strong liquidity profile

- **Capital adequacy ratio**: 17.83%
- **Liquidity coverage ratio**: 116%

- **Strong operating performance**
  - Q1’17 Net profit of AED 1.105 billion +8% YoY, EPS of AED 0.20 and ROAA of 1.60%
  - Robust interest income and non-interest income growth, +14% and +11% YoY
  - Operating expenses remained flat YoY, cost to income ratio improved 170 basis points YoY

- **Resilient balance sheet, robust growth in customer deposits**
  - Total assets at AED 264 billion +14% YoY, loans to customers +6% YoY
  - Deposits remain the major funding source +10% YoY, CASA 44% of total customer deposits

- **Sound asset quality**
  - NPL ratio stable at 2.7%, while provision coverage ratio improved to 132.5%
There could be inconsistencies in totals due to rounding differences

¹ In Q2'16, loans and advances to banks were reclassified to “Deposits and balances due from banks, net” to better reflect the underlying nature of the business of the borrowers. Accordingly, comparative amounts pertaining to previous periods were reclassified to conform to current period’s presentation.
Increase in net profit driven by healthy volumes, strong non-interest income and a well managed cost base.
Rising cost of funds reflective of higher benchmark rates

**Highlights**

- Interest and Islamic financing income increased 14% year on year to AED 2,390 million, driven by a 16% increase in average interest earning assets. This was achieved in the absence of higher interest in suspense reversals that benefited Q1'16, which were not repeated in Q1'17.

- Net interest income of AED 1,631 million was up 4% year on year, impacted by higher funding costs.

- Cost of funds increased to 1.45% from 1.17% in Q1'16 and interest bearing liabilities increased 17% year on year.

- CASA and time deposits grew 10% year on year to AED 71 billion and AED 91 billion respectively.

- NIMs contracted to 2.86% from 3.22% in Q1'16, yet remained stable over the last three quarters.

**Net interest and Islamic financing income (AED million)**

<table>
<thead>
<tr>
<th></th>
<th>Q1'16</th>
<th>Q2'16</th>
<th>Q3'16</th>
<th>Q4'16</th>
<th>Q1'17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>1,573</td>
<td>1,526</td>
<td>1,528</td>
<td>1,573</td>
<td>1,631</td>
</tr>
<tr>
<td>+14%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CASA* deposits**

- | AED bn | +10% |
- March’16 | 64.8 |
- Dec’16 | 65.0 |
- March’17 | 71.4 |

**Time deposits**

- | AED bn | +10% |
- March’16 | 82.5 |
- Dec’16 | 90.5 |
- March’17 | 90.9 |

**Evolution of yields (%)**

- Yield on interest earning assets (%)
- Net interest margin (%)
- Average 3M Eibor (%)
- Average 3M Libor (%)
- Cost of funds (%)

*CASA: Current and Savings account
Robust growth in non-interest income providing a diversified revenue stream

**Highlights**

- Operating income of AED 2,229 million, increased 6% year on year and 3% quarter on quarter
- Non-interest income accounted for 26.8% of operating income in Q1’17 compared to 25.5% in Q1’16
- Non-interest income of AED 598 million, increased 11% year on year and was stable quarter on quarter
- Net fees and commission income of AED 373 million was up 4% year on year, primarily on account of loan processing fees, which grew 12% over Q1’16
- Trading income of AED 166 million increased 36% year on year, mainly driven by higher FX gains and derivative income

**Gross fee income breakdown (AED million)**

<table>
<thead>
<tr>
<th>Q1’16</th>
<th>Q1’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>AED 457 million</td>
<td>AED 497 million</td>
</tr>
</tbody>
</table>

- 40% Card related fees
- 28% Loan processing fees
- 14% Trade finance commission
- 9% Insurance commission, Asset management and investment services
- 8% Others

**Operating income (AED million)**

<table>
<thead>
<tr>
<th>Q1’16</th>
<th>Q2’16</th>
<th>Q3’16</th>
<th>Q4’16</th>
<th>Q1’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,112</td>
<td>2,143</td>
<td>2,070</td>
<td>2,112</td>
<td>2,229</td>
</tr>
</tbody>
</table>

- +6% Net interest income (%)
- 74%
- 71%
- 74%
- 73%
- 26%
- 28%
- 26%
- 27%

**Non-interest income (AED million)**

<table>
<thead>
<tr>
<th>Q1’16</th>
<th>Q2’16</th>
<th>Q3’16</th>
<th>Q4’16</th>
<th>Q1’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>539</td>
<td>617</td>
<td>541</td>
<td>598</td>
<td>598</td>
</tr>
</tbody>
</table>

- +11% Net fees and commission income
- 58
- 122
- 180
- 102
- 79*
- 140
- 166
- 359
- 373
- 358
- 380

- Card related fees
- Loan processing fees
- Trade finance commission
- Others
- Net fees and commission income
- Net trading income
- Other operating income

* Other income includes revaluation of investment properties of AED 16 million in Q4’16

¹ Others include brokerage, fees from accounts related activities and other fees

Q1’17 Investor presentation
Strict cost control management resulted in an improved cost to income ratio

Highlights

- Efficiently managed cost base, while continuing to reinvest in the business
- Cost to income ratio within our target range
- Operating expenses of AED 740 million remained flat year on year, resulting in a cost to income ratio of 33.2% for the quarter, compared to 34.9% in Q1’16
- Staff expenses were 60% of total operating expenses compared with 63% in Q1’16

<table>
<thead>
<tr>
<th>Operating expenses (AED million)</th>
<th>Q1’16</th>
<th>Q2’16</th>
<th>Q3’16</th>
<th>Q4’16</th>
<th>Q1’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Operating expenses</td>
<td>738</td>
<td>666</td>
<td>663</td>
<td>729</td>
<td>740</td>
</tr>
<tr>
<td>Staff Costs</td>
<td>468</td>
<td>374</td>
<td>406</td>
<td>408</td>
<td>441</td>
</tr>
<tr>
<td>General Administration Expenses</td>
<td>34</td>
<td>36</td>
<td>36</td>
<td>38</td>
<td>39</td>
</tr>
<tr>
<td>Depreciation &amp; Amortisation</td>
<td>235</td>
<td>255</td>
<td>221</td>
<td>282</td>
<td>260</td>
</tr>
<tr>
<td>Cost to Income Ratio</td>
<td>34.9%</td>
<td>31.1%</td>
<td>32.1%</td>
<td>33.6%</td>
<td>33.2%</td>
</tr>
</tbody>
</table>

Staff costs: Light grey bar
General administration expenses: Orange bar
Depreciation & amortisation: Red bar
Cost to income ratio: Blue bar
Healthy loan growth +6% and Islamic financing assets +25% YoY

Highlights

- Net loans to customers increased 6% year on year to AED 159,802 million, compared to system wide growth of 5.0% year on year
- Net loans to customers comprised 61% of total assets (2016: 61%)
- Consumer Banking loans comprised 45% and Wholesale Banking loans comprised 55% of net loans
- 93% of loans were within the UAE in line with the Bank’s UAE centric strategy
- 57% of loans (gross) were in Abu Dhabi, 30% were in Dubai and 7% in other Emirates as at 31 March 2017
- Personal loans comprised 25% of gross loans (2016: 25%)
- Islamic Banking continued to be a key driver of growth, with net Islamic financing assets up 25% year on year at AED 19,304 million as at 31 March 2017

Net loans and advances (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>March’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount</td>
<td>122.8</td>
<td>127.4</td>
<td>131.9</td>
<td>146.3</td>
<td>158.5</td>
<td>159.8</td>
</tr>
</tbody>
</table>

CAGR: +7%  +1%

Net loans by business segment (AED million)

<table>
<thead>
<tr>
<th>Segment</th>
<th>March’17</th>
<th>Dec’16</th>
<th>March’16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Banking</td>
<td>69,200</td>
<td>71,446</td>
<td>72,381</td>
</tr>
<tr>
<td>Wholesale Banking</td>
<td>81,916</td>
<td>87,011</td>
<td>87,420</td>
</tr>
</tbody>
</table>

Consumer banking includes retail and high net worth individuals and their businesses

Composition of assets

<table>
<thead>
<tr>
<th>March’17</th>
<th>Total assets = AED 263,672 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net loans and advances</td>
<td>61%</td>
</tr>
<tr>
<td>Cash and balances with CB</td>
<td>7%</td>
</tr>
<tr>
<td>Deposits and balances due from banks</td>
<td>9%</td>
</tr>
<tr>
<td>Investment securities</td>
<td>16%</td>
</tr>
<tr>
<td>Other assets*</td>
<td>7%</td>
</tr>
</tbody>
</table>

Gross loans by economic sector

<table>
<thead>
<tr>
<th>March’17</th>
<th>Gross loans = AED 165,814 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal</td>
<td>25%</td>
</tr>
<tr>
<td>Real estate &amp; hospitality</td>
<td>35%</td>
</tr>
<tr>
<td>Government &amp; PSE</td>
<td>22%</td>
</tr>
<tr>
<td>Financial institutions</td>
<td>8%</td>
</tr>
<tr>
<td>Trading</td>
<td>3%</td>
</tr>
<tr>
<td>Others†</td>
<td>7%</td>
</tr>
</tbody>
</table>

* Other assets include derivative financial instruments, investments in associate, investment properties, property and equipment (net), intangible assets and reverse repo placements

† Others include agriculture, energy, transport, manufacturing and services
Attracting customer deposits faster than the industry
Customer deposits +10% and Islamic deposits +13% YoY

Highlights
- Customer deposits increased 10% year on year to AED 162,362 million, compared to system wide growth of 6.6% year on year
- Customer deposits comprised 69% of total liabilities (2016: 68%)
- CASA comprised 44% of total customer deposits
- Consumer Banking deposits comprised 33%, Wholesale Banking deposits comprised 40% and Treasury comprised 27% of total customer deposits
- Total Islamic deposits increased 13% year on year to AED 13,112 million as at 31 March 2017

Composition of liabilities
March’17
Total liabilities = AED 234,133 million

Customer deposits 69%
- Euro commercial paper 4%
- Due to banks 3%
- Other liabilities 6%
- Borrowings 16%
- Derivative financial instruments 2%

Customer deposit breakdown
March’17
Customer deposits = AED 162,362 million

CASA 44%
Time deposits¹ 56%

¹ Time deposits include long-term government and Murabaha deposits

Customer deposits (AED billion)

<table>
<thead>
<tr>
<th>Year</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>March’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAGR:</td>
<td>+9%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>+4%</td>
<td>109.2</td>
<td>115.4</td>
<td>126.0</td>
<td>143.5</td>
<td>155.4</td>
<td>162.4</td>
</tr>
</tbody>
</table>

Customer deposit breakdown by business segment (AED million)

<table>
<thead>
<tr>
<th>Business Segment</th>
<th>March’16</th>
<th>Dec’16</th>
<th>March’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Banking*</td>
<td>47,143</td>
<td>50,066</td>
<td>52,913</td>
</tr>
<tr>
<td>Wholesale Banking</td>
<td>59,540</td>
<td>66,218</td>
<td>65,156</td>
</tr>
<tr>
<td>Treasury</td>
<td>40,650</td>
<td>39,218</td>
<td>44,293</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Time Deposits¹</th>
<th>March’16</th>
<th>Dec’16</th>
<th>March’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>CASA</td>
<td>28%</td>
<td>25%</td>
<td>27%</td>
</tr>
</tbody>
</table>

Contribution to total deposits by business segment (AED million)

<table>
<thead>
<tr>
<th>Business Segment</th>
<th>March’16</th>
<th>Dec’16</th>
<th>March’17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumer Banking*</td>
<td>32%</td>
<td>32%</td>
<td>33%</td>
</tr>
<tr>
<td>Wholesale Banking</td>
<td>43%</td>
<td>40%</td>
<td>40%</td>
</tr>
<tr>
<td>Treasury</td>
<td>28%</td>
<td>25%</td>
<td>27%</td>
</tr>
</tbody>
</table>

* Consumer banking includes retail and high net worth individuals and their businesses
Wholesale funding and maturity profile
Diversified sources of funding by markets, tenors, currencies and products

Historic maturity profile (2013-2016) as at previous year ends

<table>
<thead>
<tr>
<th>Year</th>
<th>GMTN/EMTN</th>
<th>Subordinated debt</th>
<th>Euro Commercial paper</th>
<th>Borrowings through repurchase agreements</th>
<th>Bilateral loans</th>
<th>Sydicated loans</th>
<th>Certificate of Deposits</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>12,350</td>
<td>12,427</td>
<td>14,939</td>
<td>14,142</td>
<td>1,652</td>
<td>551</td>
<td>3,740</td>
<td>46,361</td>
</tr>
<tr>
<td>2014</td>
<td>12,427</td>
<td>12,253</td>
<td>14,589</td>
<td>1,253</td>
<td>2,571</td>
<td>1,469</td>
<td>4,470</td>
<td>46,361</td>
</tr>
<tr>
<td>2015</td>
<td>14,142</td>
<td>4,224</td>
<td>4,589</td>
<td>3,740</td>
<td>2,921</td>
<td>1,469</td>
<td>731</td>
<td>46,361</td>
</tr>
</tbody>
</table>

Maturity profile as at 31 March 2017

<table>
<thead>
<tr>
<th>Year</th>
<th>Source of funds</th>
<th>AED million</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>GMTN/EMTN</td>
<td>21,255</td>
</tr>
<tr>
<td>2018</td>
<td>Subordinated debt</td>
<td>4,086</td>
</tr>
<tr>
<td>2019</td>
<td>Euro Commercial paper</td>
<td>8,721</td>
</tr>
<tr>
<td>2020 and beyond</td>
<td>Borrowings through repurchase agreements</td>
<td>1,429</td>
</tr>
<tr>
<td>2017</td>
<td>Bilateral loans</td>
<td>2,571</td>
</tr>
<tr>
<td>2018</td>
<td>Syndicated loans</td>
<td>2,921</td>
</tr>
<tr>
<td>2017</td>
<td>Certificate of Deposits</td>
<td>5,378</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>46,361</td>
</tr>
</tbody>
</table>

Wholesale funding split as at 31 March 2017

- Maintain a well-diversified funding structure to ensure that funding is available to meet all obligations
- To achieve our funding objectives, the Bank maintains a variety of sources of wholesale funds, as well as a large deposit base

AED 46 billion Wholesale Funding
AED 162 billion Customer Deposits

- Our world-class cash management platform continues to deliver strong CASA growth, supporting the Bank’s funding needs
- 95% of cash management clients who banked with us in 2011 are still customers today
- Net lender of AED 21 billion in the interbank markets
As at 31 March 2017, the Bank’s capital adequacy ratio (Basel II) and Tier I ratios were 17.83% and 14.55% respectively, post dividend payment of AED 2.1 billion.

Core Tier I ratio was 12.54%, and total risk weighted assets were AED 199 billion.

Liquidity coverage ratio (LCR) at 31 March 2017 stood at 116%, compared to a minimum ratio of 80% prescribed by UAE Central Bank. ADCB was amongst the first banks approved by the Central Bank to publish the LCR ratio.

Liquidity ratio was 25.7% compared to 26.0% in December 2016.

Customer deposit growth outpaced loan growth, resulting in an improved loan to deposit ratio of 98.4% compared to 101.9% as at 31 December 2016.
Investment securities increased to AED 40,958 million as at 31 March 2017, mainly attributable to increase in UAE government bonds. 99% of the total portfolio was invested in bonds issued by government, public sector, banks, financial institutions and corporate. Average life of the investment securities portfolio is 3.3 years. 80% invested in the UAE and other GCC countries.

Portfolio summary:

- 58% of the portfolio is invested in Government securities
- Non Government bond portfolio – 42% of total portfolio
  - Rated A- or better: 54%
  - Rated Investment grade (i.e. BBB+ to BBB-): 35%
  - Rated below IG (BB+ and below including unrated): 11%

**Highlights**

- Investment securities increased to AED 40,958 million as at 31 March 2017, mainly attributable to increase in UAE government bonds
- 99% of the total portfolio was invested in bonds issued by government, public sector, banks, financial institutions and corporate
- Average life of the investment securities portfolio is 3.3 years
- 80% invested in the UAE and other GCC countries

**Portfolio summary:**

- 58% of the portfolio is invested in Government securities
- Non Government bond portfolio – 42% of total portfolio
  - Rated A- or better: 54%
  - Rated Investment grade (i.e. BBB+ to BBB-): 35%
  - Rated below IG (BB+ and below including unrated): 11%

**Maturity profile of investment securities portfolio (AED million)**

<table>
<thead>
<tr>
<th>Year</th>
<th>Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>3,156</td>
</tr>
<tr>
<td>2018</td>
<td>7,868</td>
</tr>
<tr>
<td>2019</td>
<td>2,974</td>
</tr>
<tr>
<td>2020</td>
<td>15,457</td>
</tr>
<tr>
<td>2021</td>
<td>5,555</td>
</tr>
<tr>
<td>2022</td>
<td>2,746</td>
</tr>
<tr>
<td>2023</td>
<td>1,026</td>
</tr>
<tr>
<td>2024</td>
<td>148</td>
</tr>
<tr>
<td>2025</td>
<td>226</td>
</tr>
<tr>
<td>2026</td>
<td>1,178</td>
</tr>
<tr>
<td>2027</td>
<td>46</td>
</tr>
<tr>
<td>2028</td>
<td>39</td>
</tr>
<tr>
<td>2029</td>
<td>29</td>
</tr>
<tr>
<td>2030</td>
<td></td>
</tr>
</tbody>
</table>

* Excluding investments in equity and funds

**Investments**

By issuer

- Government securities 58%
- Bonds Public sector 18%
- Bonds Banks and Fi 20%
- Others* 4%

By region

- UAE Sovereign 39%
- Rest of the world 3%
- USA 1%
- Europe 4%
- Asia 12%
- Other GCC Countries 11%

* Include corporate bonds, equity instruments and mutual funds

**Total bond portfolio = AED 40,447 million**

Credit ratings as at 31 March 2017

(Standard & Poor’s, or equivalent of Fitch or Moody’s)

- AAA to AA- 17%
- A+ to A- 17%
- BBB+ to BBB- 19%
- BB+ to B- 7%
- Unrated 1%
- UAE Sovereign¹

¹ UAE Sovereign internal rating mainly in Grade 2 and maps to external rating between AA to A
Stable asset quality indicators in a challenging operating environment

**Highlights**

- Non-performing loans (NPL) and provision coverage ratios were 2.69% and 132.5% respectively, compared to 2.74% and 129.9% as at 31 December 2016.

- Non-performing loans were AED 4,569 million compared to AED 4,600 million as at 31 December 2016. Cost of risk was 0.78% compared to 0.83% in 2016, reflective of our prudent approach to challenging market conditions.

- Total loan impairment charges, net of recoveries amounted to AED 386 million in Q1'17, compared to AED 365 million in Q1'16.

- Collective impairment allowance balance was AED 3,164 million and 1.80% of credit risk weighted assets, above the minimum 1.5% stipulated by the UAE Central Bank. Individual impairment allowance balances were AED 2,949 million as at 31 March 2017.

**Non-performing loan ratio**

<table>
<thead>
<tr>
<th></th>
<th>Dec'16</th>
<th>March'17</th>
</tr>
</thead>
<tbody>
<tr>
<td>NPL</td>
<td>2.74%</td>
<td>2.69%</td>
</tr>
</tbody>
</table>

**Provision coverage ratio**

<table>
<thead>
<tr>
<th></th>
<th>Dec'16</th>
<th>March'17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratio</td>
<td>129.9%</td>
<td>132.5%</td>
</tr>
</tbody>
</table>

**Impairment allowances**

(Includes impairment allowances to banks)

<table>
<thead>
<tr>
<th></th>
<th>Dec'16</th>
<th>March'17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>3,194</td>
<td>3,164</td>
</tr>
<tr>
<td>Collective</td>
<td>2,949 *</td>
<td>2,949 *</td>
</tr>
<tr>
<td>Individual</td>
<td>2,851 *</td>
<td>2,851 *</td>
</tr>
</tbody>
</table>

**Non-performing loans**

<table>
<thead>
<tr>
<th></th>
<th>Dec'16</th>
<th>March'17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>4,600</td>
<td>4,569</td>
</tr>
</tbody>
</table>

---

¹ Excludes Dubai World exposure and related provision as the client is performing since 2011 in accordance with the new restructured terms.

* Includes provision for Dubai World exposure.
“Abu Dhabi Commercial Bank (ADCB)’s business position has strengthened in recent years, and we have reassessed its stand-alone credit profile (SACP) to 'bbb+' from 'bbb’.”

“Over recent years, the bank has demonstrated a track record of improving returns, coupled with more balanced earnings generation across different business segments. In our view, the management team's execution capabilities are well reflected in the bank's key financial and business metrics, which have improved substantially.”

“The stable outlook on ADCB reflects our expectation that the bank's business and financial profiles will remain largely unchanged over the next two years, despite our expectation of a gradual weakening of operating conditions in the United Arab Emirates.”

“ADCB’s VR reflects the bank's solid commercial franchise, experienced management, good capital buffers, sound profitability metrics underpinned by eased provision charges, adequate liquidity position, a modest proportion of impaired loans and its full coverage by reserve.”

(22 February 2017)

“Capital ratios have improved significantly since 2010 due to a series of capital strengthening measures, including higher retained earnings.”

(4 August 2016)
2017 Awards

"Best Business Change or Transformation – Delivery of a Great Customer Experience Through Change” for Operational Excellence Framework ‘SIMPLearn’

Gulf Customer Experience Awards

"Innovative Approach to Emiratisation to Deliver Exceptional Customer Experience” for Tamooha

Gulf Customer Experience Awards

“Best Trade Finance Bank in The U.A.E ”

Global Finance

“Best Insight and Feedback – Listening to Customers to Create an Impact” for Customer Experience and Research

Gulf Customer Experience Awards

“Five Star Cash Manager ”

Euromoney

“Best Contact Centre in the Region” for Contact Centre

Gulf Customer Experience Awards

“Best Employee Engagement in Financial Services” for the Human Resources Team

Gulf Customer Experience Awards

“Best Supply Chain Finance Bank in the Middle East”

Global Finance

“Mohammed Bin Rashid Al Maktoum Business Innovation Award”

“The Mohammed Bin Rashid Al Maktoum Business Innovation Awards”

“Outstanding Award for Business Innovation”

“The Mohammed Bin Rashid Al Maktoum Business Innovation Awards”
### Balance sheet

<table>
<thead>
<tr>
<th>AED million</th>
<th>March’17</th>
<th>Dec’16</th>
<th>Change %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and balances with central banks</td>
<td>19,234</td>
<td>19,262</td>
<td>(0)</td>
</tr>
<tr>
<td>Deposits and balances due from banks, net#</td>
<td>24,301</td>
<td>24,664</td>
<td>(1)</td>
</tr>
<tr>
<td>Reverse-repo placements</td>
<td>324</td>
<td>1,525</td>
<td>(79)</td>
</tr>
<tr>
<td>Investment securities</td>
<td>41,587</td>
<td>33,478</td>
<td>24</td>
</tr>
<tr>
<td>Loans and advances to customers, net</td>
<td>159,802</td>
<td>158,458</td>
<td>1</td>
</tr>
<tr>
<td>Other assets*</td>
<td>18,424</td>
<td>20,903</td>
<td>(12)</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>263,672</strong></td>
<td><strong>258,289</strong></td>
<td><strong>2</strong></td>
</tr>
<tr>
<td>Due to banks</td>
<td>6,301</td>
<td>3,843</td>
<td>64</td>
</tr>
<tr>
<td>Deposits from customers</td>
<td>162,362</td>
<td>155,442</td>
<td>4</td>
</tr>
<tr>
<td>Euro commercial paper</td>
<td>8,721</td>
<td>8,729</td>
<td>(0)</td>
</tr>
<tr>
<td>Borrowings</td>
<td>37,640</td>
<td>38,015</td>
<td>(1)</td>
</tr>
<tr>
<td>Other liabilities**</td>
<td>19,110</td>
<td>21,910</td>
<td>(13)</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>234,133</strong></td>
<td><strong>227,938</strong></td>
<td><strong>3</strong></td>
</tr>
<tr>
<td>Total shareholders’ equity</td>
<td>29,539</td>
<td>30,351</td>
<td>(3)</td>
</tr>
<tr>
<td>Non-controlling interests</td>
<td>0</td>
<td>0</td>
<td>NM</td>
</tr>
<tr>
<td><strong>Total liabilities and shareholders’ equity</strong></td>
<td><strong>263,672</strong></td>
<td><strong>258,289</strong></td>
<td><strong>2</strong></td>
</tr>
</tbody>
</table>

Note: #Deposits and balances due from banks include AED 3.7 bn as at March 31, 2017 (AED 3.6 bn as at December 31, 2016) of loans to banks that were earlier reported under loans and advances to customers, net.

*Other assets include derivative financial instruments, investment in associate, investment properties, property and equipment (net), intangible assets.

**Other liabilities include derivative financial instruments.

There could be inconsistencies in totals due to rounding differences
## Income statement

<table>
<thead>
<tr>
<th>AED million</th>
<th>Q1’17</th>
<th>Q1’16</th>
<th>Change %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest income and income from Islamic financing</td>
<td>2,390</td>
<td>2,098</td>
<td>14</td>
</tr>
<tr>
<td>Interest expense and profit distribution</td>
<td>(759)</td>
<td>(525)</td>
<td>45</td>
</tr>
<tr>
<td><strong>Net interest and Islamic financing income</strong></td>
<td><strong>1,631</strong></td>
<td><strong>1,573</strong></td>
<td><strong>4</strong></td>
</tr>
<tr>
<td>Net fees and commission income</td>
<td>373</td>
<td>358</td>
<td>4</td>
</tr>
<tr>
<td>Net trading income</td>
<td>166</td>
<td>122</td>
<td>36</td>
</tr>
<tr>
<td>Other operating income</td>
<td>59</td>
<td>58</td>
<td>0</td>
</tr>
<tr>
<td><strong>Non interest income</strong></td>
<td><strong>598</strong></td>
<td><strong>539</strong></td>
<td><strong>11</strong></td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td><strong>2,229</strong></td>
<td><strong>2,112</strong></td>
<td><strong>6</strong></td>
</tr>
<tr>
<td>Staff expenses</td>
<td>(441)</td>
<td>(468)</td>
<td>(6)</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>(260)</td>
<td>(235)</td>
<td>11</td>
</tr>
<tr>
<td>Depreciation</td>
<td>(39)</td>
<td>(34)</td>
<td>13</td>
</tr>
<tr>
<td><strong>Operating expenses</strong></td>
<td><strong>(740)</strong></td>
<td><strong>(738)</strong></td>
<td><strong>0</strong></td>
</tr>
<tr>
<td><strong>Operating profit before impairment allowances &amp; taxation</strong></td>
<td><strong>1,489</strong></td>
<td><strong>1,374</strong></td>
<td><strong>8</strong></td>
</tr>
<tr>
<td>Impairment allowances</td>
<td>(386)</td>
<td>(352)</td>
<td>10</td>
</tr>
<tr>
<td>Share in profit of associate</td>
<td>3</td>
<td>2</td>
<td>NM</td>
</tr>
<tr>
<td>Overseas income tax expense</td>
<td>(1)</td>
<td>(2)</td>
<td>(73)</td>
</tr>
<tr>
<td><strong>Net profit</strong></td>
<td><strong>1,105</strong></td>
<td><strong>1,021</strong></td>
<td><strong>8</strong></td>
</tr>
</tbody>
</table>

**Attributed to:**

<table>
<thead>
<tr>
<th></th>
<th>Q1’17</th>
<th>Q1’16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equity holders of the Parent</td>
<td>1,105</td>
<td>1,020</td>
</tr>
<tr>
<td>Non-controlling interests</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td><strong>Net Profit</strong></td>
<td><strong>1,105</strong></td>
<td><strong>1,021</strong></td>
</tr>
</tbody>
</table>

There could be inconsistencies in totals due to rounding differences