



# Takaful and Savings Programme

## Shari'ah Compliant Savings Strategy investing in Global markets

Fact sheet for Regular and Lump-Sum contribution contracts

30 June 2017

The Wakeel offers two different Shari'ah compliant Investment Strategies, in which the investable portion of the participant's contributions will be invested: a cash strategy and an equity strategy. The customer will select the strategy or a combination of them, based on his/her risk calibrated needs. Individual outcome is determined by the client's choices.

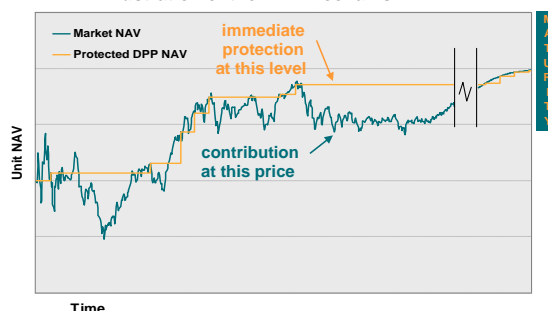
### 1 Equity Strategy Dynamic Protection Programme (DPP)

Dynamic Protection Programme, introduced on **7th July 2010**, is an investment structure built into existing equity strategies. It has been designed to allow for participation in the upward trends of the equity markets whilst offering protection in bear markets. The investment objective of the DPP is to protect the principal invested and to offer a flexible, secure and innovative participation in the stock market growth in full compliance with Shari'ah requirements. Participation in the stock markets is up to 100%, whereby the proven technology systematically reduces market volatility.

Investments are made at market NAV and redeemed at the protected DPP price or market NAV whichever is higher at maturity (minimum 10 years). To secure capital gains, the program locks and secures the price of the underlying equity investments at monthly intervals.

The minimum qualifying term is 10 years. Only customers with a remaining term of minimum 10 years as at 7th of July 2010 and new customers signing up for a minimum contract term of 10 years qualify for the benefits of DPP. ALL contributions paid by qualifying customers (even contributions paid prior to 7th July 2010) are protected by DPP at maturity.

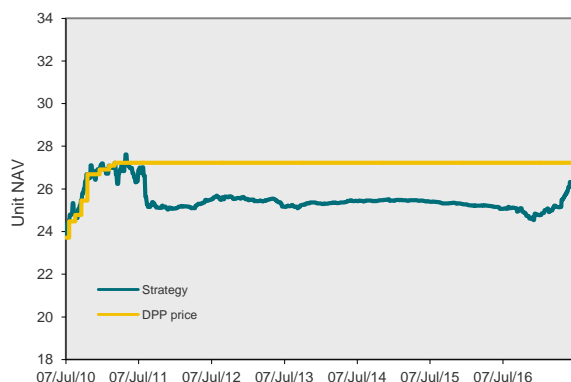
#### Illustration of the DPP mechanism



Qualifying customers will redeem at the highest Protected DPP NAV at maturity and will have the benefit of buying units during the term of the plan at actual market NAV, which may be lower than the Protected DPP NAV.

#### Performance – Since inception of DPP on 7 July 2010

as of 30 June 2017



#### Dynamic Protection Programme Performance

Protected DPP NAV at inception 23.71 USD

**Protected DPP NAV at 30 June 2017 27.23 USD**

DPP performance 14.84%

The Protected DPP NAV will evolve throughout the term. At maturity the value of the policy will be calculated at DPP NAV or market NAV (whichever is higher).

#### Market Performance since inception of DPP

Market NAV at 30 June 2017 \* 26.17 USD

Strategy performance 10.39%

Benchmark performance 20.29%

(Benchmark is customised to the requirements of the DPP mechanism.)

\* price was reevaluated 31 Dec 2010 without any impact on the policy values

#### Top 5 funds within equity allocation

Fund	Allocation	Investment Focus and Objective
Amana Growth Fund	Saturna Capital Corporation	Global long-term capital growth
Amana Income Fund	Saturna Capital Corporation	Global current income and preservation of capital
Aberdeen Islamic Global Equity	Aberdeen Asset Mgt Lux	Global long term capital growth
SC Europe Equities	SEDCO Capital	Europe - aims to invest directly in equities of companies domiciled in, economically tied to, or listed on stock exchanges of Europe.
SC US Equities Passive	SEDCO Capital	U.S. - long-term capital appreciation by tracking performance of DJIM Return Index

#### Manager Commentary

In June, equity markets posted a mixed performance across the different regions. In the US, the Federal Reserve downplayed disappointing inflation figures and further raised interest rates provided the economic growth momentum remained solid. Political uncertainty is expected to affect the developments in the US as Trump's presidency continued to face several setbacks such as FBI investigations and lack of support in key legislative areas. In Europe, the ECB president showed confidence about Eurozone's economic recovery sending German Bund yields and Euro to 2017 high. Nevertheless, central bankers reiterated that inflation is not yet self-sustaining and hence monetary support needs to stay in place. Busy political agenda unfolded with parliamentary elections in France and UK. Mr. Macron, a pro-EU president, has obtained a very important majority in the French parliament, whereas Mrs. May, UK prime minister, lost overall parliamentary majority being a serious setback in Brexit process.

### 2 Cash Strategy

The cash strategy is investing in Shari'ah compliant local and international cash equivalent instruments and funds. Investments may therefore consist of Wakala deposits, Sukuk funds, Murabaha placements, cash at sight or any other type of cash equivalent instrument, which the Shari'ah Board approves of. Market NAV at 30 June 2017: 33.17 USD

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